

**Department of Commerce**  
**Faculty of Management Studies and Commerce**  
**University of Jaffna**

**Guidelines for Comprehensive Proposal**

**Dissertation in Bachelor of Commerce Honours in Accounting and Finance**  
**Dissertation in Bachelor of Commerce Honours in Business Technology Management**

The students are tasked with developing a comprehensive research proposal within the range of 15 to 20 pages, exclusive of the list of references and appendices. The document is expected to adhere to the following formatting specifications.

- Font: Times New Roman
- Title: 14 bold
- Subtitle: 12 bold
- Text: 12
- Line Space: 1.5

The proposal should align with the following structure

<b>Components of the Research Proposal</b>	<b>Description</b>
Title page	Please refer the Template (Appendix 1)
Contents	This section includes the table of contents
Background of the Study	<ul style="list-style-type: none"><li>• Provide a brief introduction to the general topic of your research</li><li>• Highlight the significance and relevance of the study</li><li>• Identify any existing problems or gaps in knowledge that your research aims to address</li><li>• Include relevant statistics or data to emphasize the importance of your research</li></ul>
Research Objective and Questions	<ul style="list-style-type: none"><li>• Clearly state the overarching objective of your study. This should be a broad statement that outlines the main purpose of your research</li><li>• Formulate specific research questions that address the various aspects of your study</li><li>• Ensure that your research questions align with your overarching objective</li></ul>
Review of Literature	<ul style="list-style-type: none"><li>• Conduct a comprehensive review of existing literature related to your research topic</li><li>• Summarize key findings from previous studies and highlight methodologies used</li><li>• Identify theories and concepts relevant to your research.</li><li>• Note any controversies, debates, or gaps in the existing literature</li></ul>

Knowledge Gaps	<ul style="list-style-type: none"> <li>• Clearly articulate the gaps in knowledge that your research aims to fill</li> <li>• Explain how your study will contribute to filling these gaps</li> <li>• Justify the importance of addressing these gaps in the context of the broader field</li> </ul>
Development of Conceptual Framework and Hypotheses	<ul style="list-style-type: none"> <li>• If applicable, develop a conceptual framework that illustrates the relationships between key variables in your study</li> <li>• Formulate hypotheses based on the conceptual framework</li> </ul>
Methods	<ul style="list-style-type: none"> <li>• Describe the research design, including whether it is qualitative, quantitative, or a mix of both</li> <li>• Detail the sampling strategy and justify why it is appropriate for your study</li> <li>• Specify data collection methods (surveys, interviews, experiments, etc.) and provide a rationale for their selection</li> <li>• Outline data analysis techniques and tools</li> </ul>
Expected Contribution	<ul style="list-style-type: none"> <li>• Clearly state the potential contributions of your research to the field</li> <li>• Explain how your study advances existing knowledge or fills gaps identified in the literature</li> <li>• Discuss the practical implications of your findings and how they may be applied</li> </ul>
Conclusion	<ul style="list-style-type: none"> <li>• Summary and Closing Remarks</li> <li>• Summarize the key points of the proposal</li> <li>• Reinforce the importance of the research</li> <li>• Highlight the potential impact of your study</li> </ul>
References	<ul style="list-style-type: none"> <li>• Citation and Referencing (APA 7)</li> <li>• Ensure accurate and complete citations for all sources used</li> </ul>
Time Frame	<ul style="list-style-type: none"> <li>• Develop a realistic timeline for your research, including key milestones and deadlines</li> <li>• Break down the research process into phases (literature review, data collection, analysis, writing, etc.)</li> <li>• Consider potential challenges and build in flexibility to accommodate unexpected delays</li> </ul>

**Comprehensive Research Proposal**

**Factors Influencing the Consumers' Intention Towards the Adoption of  
Artificial Intelligence Enabled Banking Services**

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**Reg No: 2018/C/081**

**Index No: C18081**

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Faculty of Management Studies and Commerce  
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Sri Lanka  
October, 2023**